

# ACCESSING CAPITAL WORKSHOPS

**NEW IDEAS TO FINANCE A TRANSPORTATION RELATED PROJECT**

**FINANCIAL PROFESSIONALS TO HELP YOU PREPARE A LOAN PACKAGE**

**KNOWLEDGE OF FINANCE TO MOVE YOUR BUSINESS AHEAD**

Transportation industry competition warrants that your business be in top financial shape, so that you can seize business opportunities when they arise. The Virginia Department of Transportation, in partnership with Capital Source, is pleased to present three dynamic workshops to prime your business for future expansion.

## WORKSHOP DATES AND LOCATIONS

**WED., SEPTEMBER 20, 2006     5:00pm - 7:00pm**  
**VDOT HAMPTON ROADS DISTRICT OFFICE**  
1700 North Main Street  
Suffolk VA 23434  
(757) 925-2500

**TUES., SEPTEMBER 26, 2006     6:00pm - 8:00pm**  
**VDOT LYNCHBURG DISTRICT OFFICE**  
4219 Campbell Ave (Route 501)  
Lynchburg, VA 24501  
(434) 947-6559

**WED., SEPTEMBER 27, 2006     6:00pm - 8:00pm**  
**VDOT RICHMOND DISTRICT OFFICE**  
2430 Pine Forest Dr.  
Colonial Heights, VA 23834  
(800) 663-4188  
(804) 524-6000

To register contact Monica Esparza, VDOT Civil Rights Marketing Manager at (804) 786-2731 or by email: [m.esparza@vdot.virginia.gov](mailto:m.esparza@vdot.virginia.gov)

### WHO SHOULD ATTEND:

Businesses interested in accessing capital: term loans, lines of credit, contract financing or commercial mortgages.

Businesses that wish to build financial strength and need guidance on financial planning and management, price and cost analysis, marketing and outreach strategies.

Businesses needing flexibility from lending channels.

Businesses interested in Disadvantaged Business Enterprise (DBE) certification.

Capital Source has helped businesses grow by providing an alternative funding source for capital needs. Capital Source is a non-profit organization, certified by the U.S. Department of Treasury as a Community Development Financial Institution.

